



KENNETH J. RINGLER, JR.
COMMISSIONER

EDMOND F. SCHORNO
FIRST DEPUTY COMMISSIONER

STATE OF NEW YORK
EXECUTIVE DEPARTMENT
OFFICE OF GENERAL SERVICES

MAYOR ERASTUS CORNING 2ND TOWER
THE GOVERNOR NELSON A. ROCKEFELLER EMPIRE STATE PLAZA
ALBANY, NEW YORK 12242

MICHAEL McCORMACK
DEPUTY COMMISSIONER
INFORMATION TECHNOLOGY AND
PROCUREMENT SERVICES

PAULA MOSKOWITZ
DIRECTOR
PROCUREMENT SERVICES GROUP

SUZANNE NELSON
ASSISTANT DIRECTOR
INFORMATION TECHNOLOGY

October 26, 2001

Mr. Frank L. Tybush
Training and Digital Imaging Solutions LLC
301 Nott Street
Schenectady, NY 12305

Dear Mr. Tybush,

Congratulations! I am pleased to inform you that the New York State Office of the State Comptroller (OSC) has approved your firm for an award of a Back-Drop Contract, Contract Number **CMS150A**. Your firm is pre-qualified to provide Computer related services to New York State agencies, political subdivisions, and others authorized by law to utilize these contracts.

You will NOT receive a "formal" contract". Instead your contract award is comprised of the following components which are your proof of your contract award. Please retain these for your files.

1. RFP#S960275-E for Computer Consulting, Systems Integration, and Training
2. Proposal submitted and accepted in response to RFP#S960275-E
3. Award Letter (this letter)
4. Corporate Acknowledgment Page with the stamp of approval by the New York State Office of the State Comptroller (OSC)
5. Amendments that are approved during the term of the back-drop contract.

We have entered your pertinent contract information on our web site. Please take the time to verify that it is complete and correct. Contact this office immediately with any corrections. In addition, if at any time in the future you amend this information in any way, we strongly suggest that you visit the web site to verify that all your firm's contract information has been updated and is valid and complete.

You can expect to receive project definitions in the Categories of Expertise and Types of Services found that you have on contract. They include the following:

Category of Expertise	Type of Services
✓ Business Process Analysis (BPA) & Business Process Re-Engineering	Consulting, System Integration
✓ Imaging Services	Consulting, System Integration, Live Training
Ancillary Job Titles (As approved)	



Detailed Company Contact Information			
Contract #	Contractor & Address	Telephone #	Fed. ID #
CMS150A <u>MBE</u> <u>SBE</u>	Training and Digital Imaging Solutions, LLC (TADIS) Mr. Jaime Forero 301 Nott Street Schenectady, NY 12305	Tel: (518)386-2205 Fax: (518)386-2207 jforero@tadis.com	14-1829232

Contractor Name	Consulting	Systems Integration	Live Training	Computer Based Training	Video Based Training	Web Based Training	Interactive Web Based Training	On Going Services
<u>Training and Digital Imaging Solutions, LLC (TADIS)</u> <u>CMS150A</u> <u>MBE</u> <u>SBE</u>	C-BPA/BPR C-EOM C-IMG C-WMS	SI-BPA/BPR SI-EOM SI-IMG SI-WMS	T-LIVE-EOM TR-LIVE-IMG					O-EOM O-IMG O-WMS EM-PC EM-PR

CONTRACT PRICING INFORMATION

Contract Title: Consulting/SI Services NOT-TO-EXCEED HOURLY RATES												
Job Classification/Title												
Contractor	EL Proj Manager	Proj Manager I	Proj Manager II	Proj Manager III	EL Prog Analyst	Prog Analyst I	Prog Analyst II	Prog Analyst III	EL Spclst	Spclst I	Spclst II	Spclst III
Training and Digital Imaging Solutions, LLC (TADIS)	\$267.17	\$300.00	\$325.00	\$375.00	\$222.81	\$250.00	\$275.00	\$305.00	\$208.71	\$240.00	\$275.00	\$325.00

Instructor-led (LIVE) Training Services					
Contractor	1 Day	2 Day	3 Day	4 Day	5 Day
Training and Digital Imaging Solutions, LLC (TADIS)	\$300.00	\$600.00	\$900.00	\$1,200.00	\$1,500.00

Ancillary Classifications			
Contractor	Job Classification/Title	Rate	Unit Of Measure
TADIS	Convert Aperture Cards to Digital Images with Hollerith Coding (includes drawing size)	\$0.50	per image
TADIS	Convert Aperture Cards to Digital Images with NO Hollerith Coding	\$0.70	per image
TADIS	Convert Microfiche to Digital Images	\$0.21	per image
TADIS	OCR of Digital Images with no corrections of unknown words	\$0.15	per image
TADIS	Scan size up to 8 1/2x14 Paper Documents	\$0.20	per image
TADIS	Scan ANSI size B 11x17 Paper Documents	\$0.23	per image
TADIS	Scan ANSI size D 22x34 Paper Documents	\$0.95	per image
TADIS	Scan ARCH size 1 9x12 Paper Documents	\$0.20	per image
TADIS	Convert Aperture Cards to Digital Images with Hollerith Coding without drawing size within Hollerith Code)	\$0.53	per image
TADIS	Convert Microfilm to Digital Images	\$0.19	per image
TADIS	Additional Index Field(s)	\$0.02	per keystroke
TADIS	Correction of unknown words with OCR Conversion	\$0.50	per image
TADIS	Scan ANSI size A 8 1/2x11 Paper Documents	\$0.20	per image
TADIS	Scan ANSI size C 171x22 Paper Documents	\$0.80	per image
TADIS	Scan ANSI size E 34x44 Paper Documents	\$1.25	per image
TADIS	Scan ARCH size 2 12x18 Paper Documents	\$0.23	per image
TADIS	Scan ARCH size 3 18x24 Paper Documents	\$0.80	per image
TADIS	Scan ARCH size 4 24x36 Paper Documents	\$0.95	per image
TADIS	Scan ARCH size 5 30x42 Paper Documents	\$1.10	per image
TADIS	Scan ARCH size 6 34x44 Paper Documents	\$1.25	per image
TADIS	Scan ISO size A4 8.27x11.69 Paper Documents	\$0.20	per image
TADIS	Scan ISO size A3 11.69x16.54 Paper Documents	\$0.23	per image
TADIS	Scan ISO size A2 16.54x23.35 Paper Documents	\$0.80	per image
TADIS	Scan ISO size A1 23.35x33.11 Paper Documents	\$0.10	per image
TADIS	Scan ISO size A0 33.11x46.81 Paper Documents	\$1.25	per image
TADIS	Convert .tiff images to microfilm	\$0.01	per image
TADIS	Convert ANSI size A 8 1/2x11 paper documents to microfilm	\$0.21	per page
TADIS	Convert Arch size 1 9x12 paper documents to microfilm	\$0.21	per page
TADIS	Convert ISO size A3 11.69x16.54 paper documents to microfilm	\$0.24	per page
TADIS	Convert paper documents (up to 8 1/2x14) to microfilm	\$0.21	per page
TADIS	Convert ANSI size B 11x17 paper documents to microfilm	\$0.24	per page
TADIS	Convert ISO size A4 8.27x11.69 paper documents to microfilm	\$0.21	per page
TADIS	Index microfilm	\$0.01	per key stroke
TADIS	Full Loaded Price Per Page	\$1.50	per page