



NEW YORK STATE
OFFICE OF GENERAL SERVICES
PROCUREMENT SERVICES GROUP
<http://www.ogs.state.ny.us>

FINAL

PURCHASING MEMORANDUM

NUMBER: CL-468 **DATE:** January 14, 2002

SUBJECT: NYS SMALL BUSINESS INITIATIVE **PLEASE ADDRESS INQUIRIES TO:**
STATE AGENCIES
Joyce Condon
Purchasing Officer I
518/486-6036
joyce.condon@ogs.state.ny.us

GROUP: 75000

VENDOR: TaDis, LLC
Network Attached Storage Systems

NON-STATE AGENCIES
Judy Gibbons
518/474-6717
customer.services@ogs.state.ny.us

TO ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS

The New York State Small Business Initiative was developed by the OGS Procurement Services Group as a streamlined process for New York State agencies to exercise their statutory discretionary purchase levels for specific products and services not available from Preferred Sources or State contract. This initiative permits State agencies to directly purchase up to \$50,000 of product or service without the need to conduct a formal procurement or advertise in the Contract Reporter. OSC prior approval is required for purchases over \$15,000. (Local governments and other entities may purchase listed products or services according to their own policies and/or statutory requirements.)

Businesses qualify by having status as a resident small business or as a resident minority/women-owned business and by providing either a service or products which are manufactured, remanufactured, recycled, produced or assembled in New York State.

The Office of General Services offers this notification as a service to our customers. OGS makes no representations about, nor implies any endorsement of, specific products or services or the contents of this information.

It is the responsibility of purchasing agencies to determine whether the product(s) or service(s) listed below will meet their form, function and utility at a reasonable cost or on a best value basis. These determinations should be documented in the agency procurement record. In addition, the "CL" number should be referenced in the contract box on any purchase order and a copy of this "CL" should accompany the paperwork forwarded for payment.

The following discount schedule should be applied to the below referenced list prices for New York State Government end-users:

QUANTITY	DISCOUNT
1-5	5%
6-15	7%
16-20	10%

Document Master
(non-RAID on caching side)

MODEL (#-size HDs)	LIST
DM-VJBN-66 (1-40)	5,699
DM-VJBN-133 (2-40)	6,399
DM-VJBN-200 (3-40)	6,999
DM-VJBN-300 (3-60)	7,999
DM-VJBN-400 (4-60)	8,899
DM-VJBN-533 (4-80)	10,299
DM-VJBN-666 (4-100)	11,599

RAID Document Master
(with RAID on caching side)

MODEL (#-size HDs)	LIST
DM-VJBN-66R (2-40)	6,399
DM-VJBN-133R (3-40)	6,999
DM-VJBN-200R (4-40)	7,599
DM-VJBN-300R (4-60)	8,899
DM-VJBN-400R (4-80)	10,299
DM-VJBN-500R (4-100)	11,599

Virtual Jukebox Pricing

Non RAID VJB and VJBN

MODEL (#-size HDs)	LIST
VJBN-133 (2-40)	5,499
VJBN-200 (3-40)	6,299
VJBN-300 (3-60)	7,099
VJBN-400 (4-60)	8,099
VJBN-500 (5-60)	8,899
VJBN-600 (6-60)	9,899
VJBN-800 (6-80)	11,899
VJBN-1000 (6-100)	13,699

**VJBN
with RAID Protected Caching**

MODEL (#-size HDs)	LIST
VJBN-66R (2-40)	5,499
VJBN-133R (3-40)	6,299
VJBN-200R (4-40)	6,699
VJBN-300R (4-60)	8,099
VJBN-400R (5-60)	8,899
VJBN-500R (6-60)	9,899
VJBN-650R (6-80)	11,899
VJBN-825R (6-100)	13,699

Mini- Virtual Jukebox Pricing

Model	Capacity	Price
VJBT-30	At least 30 CDs at 640MB per CD CD Reader, Non-front removable hard Drive	\$2,399
VJBT-60	Capacity at least 60 CDs at 640MB per CD DVD/CD Reader	\$2,799
VJBT-120	Capacity at least 120 CDs at 640MB per CD DVD/CD Reader	\$3,299
VJBR-30	Capacity at least 30 CDs at 640MB per CD CD Reader only	\$2,599
VJBR-60	Capacity at least 60 CDs at 640MB per CD	\$2,799
VJBR-120	Capacity at least 120 CDs at 640MB per CD	\$3,299

Prices quoted will include shipping via ground carrier within New York State. Overnight delivery will be an additional charge.

For further information, interested agencies should contact:

Mr. Jaime E. Forero, President
TaDis, LLC
301 Nott Street
Schenectady, NY 12305
Telephone: (518) 386-2205
Toll Free: (800) 284-5174
Fax: (518) 386-2207
Email: jforero@tadisco.com
Web Page: <http://www.tadisco.com>
Federal ID Number: 141829232



KENNETH J. RINGLER, JR.
COMMISSIONER

ROBERT J. FLEURY
FIRST DEPUTY COMMISSIONER

STATE OF NEW YORK
EXECUTIVE DEPARTMENT
OFFICE OF GENERAL SERVICES
MAYOR ERASTUS CORNING 2ND TOWER
THE GOVERNOR NELSON A. ROCKEFELLER EMPIRE STATE PLAZA
ALBANY, NEW YORK 12242

MICHAEL McCORMACK
DEPUTY COMMISSIONER
INFORMATION TECHNOLOGY AND
PROCUREMENT SERVICES

PAULA MOSKOWITZ
DIRECTOR
PROCUREMENT SERVICES GROUP

January 14, 2002

Mr. James E. Forero
President
TaDIS
301 Nott Street
Schenectady, NY 12305

Dear Mr. Forero:

We are pleased to announce the inclusion of TaDIS in our NYS Small Business Initiative. This streamlined process enables agencies to purchase up to \$50,000 of specified products or services without formal procurement or advertisement in the Contract Reporter.

Enclosed for your records is our Purchasing Memorandum CL-468 dated January 14, 2002 advising all State agencies and political subdivisions about this alternative procurement method, and introducing the products/services of *TaDIS*. Also, please note the attached form to keep track of sales under this program. Please send in copies of this form every 3 months. The form may be converted to an Excel spreadsheet.

Thank you for your interest in doing business with New York State. If you have any questions or if we can be of further assistance, please feel free to contact this office.

Sincerely,

A handwritten signature in cursive script that reads "Joyce Condon".

Joyce Condon
Purchasing Officer
(518) 486-6036

Enclosures (2) {Purchasing Memorandum & Report of Sales Form}
cc: S. Nelson
D. Greene